

USDA Farm Land Cash Rental Information 2026-2016

https://www.canr.msu.edu/farm_management/

The following information has be compiled from the USDA-NASS Quickstats web page. Since these values are based on survey results, they are not intended to serve as a price floor for rent negotiation. Your field's individual factors and county location may mean USDA's average is not a perfect fit for your farmland, but it can be a good place to start. It can also be helpful to see the rental rates in neighboring counties and consider differences in agriculture being produced in those locations. Percent change in value between the two most recent years is also included .

RENT, CASH, CROPLAND, NON-IRRIGATED

Note: values are annual payment rates per acre

County	% Change 2025 → 2026	2026 \$/Acre	2025 \$/Acre	2024 \$/Acre	2023 \$/Acre	2022 \$/Acre	2021 \$/Acre	2020 \$/Acre	2019 \$/Acre	2017 \$/Acre	2016 \$/Acre
ALCONA	-28%	\$45.00	\$62.50	\$32.50	\$42.00	\$30.00	\$19.50	\$23.50	\$29.50	\$21.00	\$24.00
ALGER	-22%	\$20.00	\$25.50	----	\$16.00	\$20.00	\$16.00	----	----	----	----
ALLEGAN	8%	\$155.00	\$143.00	----	\$148.00	\$146.00	\$129.00	\$132.00	\$137.00	\$126.00	\$130.00
ALPENA	31%	\$55.00	\$42.00	\$50.00	\$33.00	\$33.00	\$37.00	\$32.50	\$31.00	\$32.50	\$32.50
ANTRIM	-2%	\$41.00	\$42.00	----	----	----	\$28.00	----	\$27.50	\$45.00	\$50.00
ARENAC	23%	\$128.00	\$104.00	\$108.00	\$112.00	\$96.00	\$87.00	\$89.00	\$83.00	----	----
BARRY	6%	\$129.00	\$122.00	\$115.00	\$123.00	\$115.00	\$102.00	\$107.00	----	\$106.00	\$109.00
BAY	26%	\$185.00	\$147.00	\$178.00	\$157.00	\$151.00	\$134.00	\$138.00	\$136.00	\$132.00	----
BENZIE	----	\$80.50	----	----	----	----	----	----	----	----	----
BERRIEN	-18%	\$125.00	\$152.00	\$152.00	\$129.00	\$131.00	\$122.00	\$123.00	\$116.00	\$115.00	\$128.00
BRANCH	-11%	\$133.00	\$150.00	\$155.00	\$133.00	\$125.00	\$131.00	\$120.00	\$120.00	\$115.00	\$130.00
CALHOUN	-20%	\$132.00	\$164.00	\$145.00	\$122.00	\$127.00	\$121.00	\$113.00	\$121.00	\$105.00	\$105.00
CASS	5%	\$126.00	\$120.00	\$138.00	\$132.00	\$129.00	\$123.00	\$117.00	\$118.00	\$113.00	\$115.00
CHARLEVOIX	-11%	\$25.00	\$28.00	\$25.00	\$31.50	\$31.50	\$24.50	----	----	\$30.00	\$36.00
CHEBOYGAN	----	----	\$27.00	\$30.00	\$28.50	\$29.00	\$30.00	\$20.00	\$22.50	\$23.50	\$28.50
CHIPPEWA	115%	\$29.00	\$13.50	\$14.50	\$26.50	\$15.00	\$20.50	\$19.50	\$15.00	\$17.00	\$18.00
CLARE	-7%	\$93.50	\$101.00	----	\$78.50	\$58.50	\$68.50	\$59.50	----	\$61.00	\$60.00
CLINTON	20%	\$171.00	\$143.00	----	\$159.00	\$161.00	\$146.00	\$151.00	\$144.00	\$145.00	\$139.00
DELTA	0%	\$19.50	\$19.50	\$19.50	\$12.00	\$20.00	\$23.50	\$22.50	\$21.50	\$26.50	\$26.00
DICKINSON	----	----	\$22.00	\$23.50	\$29.00	----	----	----	----	----	----
EATON	-11%	\$123.00	\$138.00	----	\$142.00	\$136.00	\$120.00	\$119.00	\$130.00	\$120.00	\$132.00
EMMET	6%	\$18.00	\$17.00	----	\$31.50	----	\$30.00	\$26.00	\$28.00	\$30.00	\$40.00
GENESEE	1%	\$131.00	\$130.00	\$118.00	\$102.00	\$92.00	\$98.50	\$89.00	\$88.00	\$90.00	\$90.00
GLADWIN	34%	\$137.00	\$102.00	\$92.50	\$70.00	\$61.50	\$79.00	\$90.00	\$103.00	\$100.00	\$105.00
GRAND TRAVERSE	37%	\$65.00	\$47.50	\$50.00	\$62.00	\$54.00	\$51.00	\$37.00	\$40.00	\$42.50	\$42.00
GRATIOT	-7%	\$186.00	\$199.00	----	\$207.00	\$178.00	\$162.00	\$148.00	----	\$145.00	\$141.00
HILLSDALE	10%	\$150.00	\$136.00	\$140.00	\$133.00	\$138.00	\$120.00	\$123.00	\$125.00	\$120.00	\$136.00
HURON	1%	\$239.00	\$237.00	----	\$220.00	\$231.00	\$215.00	\$206.00	\$205.00	\$196.00	\$214.00
INGHAM	-15%	\$140.00	\$164.00	\$138.00	\$131.00	\$138.00	\$136.00	\$133.00	\$130.00	\$110.00	\$115.00
IONIA	0%	\$196.00	\$196.00	\$180.00	\$181.00	\$172.00	\$162.00	\$147.00	\$146.00	\$147.00	\$141.00
IOSCO	-40%	\$52.00	\$86.50	\$62.00	\$38.00	\$47.50	\$46.50	\$44.50	\$36.50	\$33.00	\$36.00
ISABELLA	9%	\$135.00	\$124.00	----	----	\$101.00	\$112.00	\$102.00	\$107.00	\$97.00	\$100.00
JACKSON	-7%	\$97.00	\$104.00	\$100.00	\$107.00	\$111.00	\$101.00	\$91.50	\$88.50	\$80.00	\$86.00
KALAMAZOO	-4%	\$128.00	\$134.00	\$145.00	\$123.00	\$128.00	\$113.00	\$115.00	\$110.00	\$110.00	\$100.00
KALKASKA	----	\$58.50	----	----	----	----	----	----	----	----	----
KENT	9%	\$145.00	\$133.00	----	\$109.00	\$126.00	\$122.00	\$115.00	\$121.00	\$114.00	\$115.00
LAKE	-31%	\$49.50	\$71.50	\$46.00	----	----	\$49.00	----	----	----	----
LAPEER	17%	\$98.50	\$84.50	----	\$88.50	\$98.50	\$85.00	\$78.00	\$79.00	\$79.00	\$77.00
LEELANAU	-30%	\$75.00	\$107.00	\$88.50	\$78.50	\$70.50	\$59.50	----	\$45.00	\$45.00	\$52.00
LENAWEE	-6%	\$165.00	\$176.00	----	\$180.00	\$159.00	\$149.00	\$139.00	\$138.00	\$129.00	\$151.00
LIVINGSTON	9%	\$105.00	\$96.00	\$104.00	\$89.00	\$86.50	\$81.50	\$75.00	\$70.00	----	----
LUCE	----	\$17.50	----	----	----	----	----	----	----	----	----
MACKINAC	26%	\$19.50	\$15.50	\$12.00	\$30.00	----	----	----	----	----	----
MACOMB	3%	\$102.00	\$99.50	\$84.50	\$92.00	\$92.00	\$79.50	\$74.00	\$75.00	----	\$68.00
MANISTEE	-9%	\$35.00	\$38.50	\$43.00	\$39.00	\$30.50	\$28.00	\$31.00	\$31.50	\$33.50	\$28.00
MASON	1%	\$62.00	\$61.50	\$64.00	\$58.00	\$61.50	\$64.50	\$48.00	\$48.00	----	----
MECOSTA	11%	\$70.00	\$63.00	\$66.00	\$60.50	\$56.00	\$66.00	\$70.00	\$68.00	\$70.00	\$65.00
MENOMINEE	-24%	\$22.50	\$29.50	\$26.00	\$22.00	\$32.00	\$33.00	\$26.00	\$26.00	\$27.50	\$22.00
MIDLAND	3%	\$179.00	\$173.00	\$161.00	\$142.00	\$142.00	\$133.00	\$133.00	\$131.00	\$120.00	\$125.00
MISSAUKEE	-5%	\$98.00	\$103.00	\$96.50	\$103.00	\$87.50	\$84.00	\$79.50	\$81.00	\$77.00	\$62.00
MONROE	5%	\$172.00	\$164.00	\$154.00	\$154.00	\$149.00	\$151.00	\$131.00	\$131.00	\$140.00	\$142.00

RENT, CASH, CROPLAND, NON-IRRIGATED <i>continued...</i>											Note: values are annual payment rates per acre
County	% Change 2025 → 2026	2026 \$/Acre	2025 \$/Acre	2024 \$/Acre	2023 \$/Acre	2022 \$/Acre	2021 \$/Acre	2020 \$/Acre	2019 \$/Acre	2017 \$/Acre	2016 \$/Acre
MONTCALM	20%	\$107.00	\$89.00	\$95.50	\$98.00	\$93.50	\$89.00	\$81.00	\$82.00	\$82.00	\$83.00
MONTMORENCY	39%	\$44.50	\$32.00	----	\$38.00	\$40.50	\$55.50	\$41.50	----	----	----
MUSKEGON	20%	\$111.00	\$92.50	\$99.00	\$89.00	\$90.00	\$77.00	\$88.00	\$88.00	\$89.00	\$98.00
NEWAYGO	2%	\$93.50	\$92.00	\$94.50	\$83.50	\$81.50	\$68.00	\$72.50	\$76.00	\$70.00	\$58.00
OAKLAND	-6%	\$71.00	\$75.50	\$69.00	\$59.00	\$55.00	\$68.00	----	\$56.00	\$55.00	\$60.00
OCEANA	14%	\$106.00	\$93.00	\$63.00	\$71.00	\$83.50	\$80.00	----	----	\$75.00	\$57.00
OGEMAW	0%	\$63.50	\$63.50	\$62.00	\$52.00	\$40.50	\$45.00	\$40.00	\$38.50	\$37.00	\$37.00
ONTONAGON	----	----	\$21.50	----	----	----	\$17.00	----	----	----	----
OSCEOLA	-5%	\$79.00	\$83.50	\$59.00	\$77.00	\$74.50	\$77.50	\$65.00	\$62.00	\$65.00	\$55.00
OSCODA	32%	\$64.50	\$49.00	----	\$49.00	----	\$37.00	----	----	----	----
OTSEGO	20%	\$30.00	\$25.00	\$23.00	\$31.00	\$33.00	----	----	----	----	----
OTTAWA	11%	\$143.00	\$129.00	----	\$132.00	\$119.00	\$125.00	\$136.00	\$142.00	\$129.00	\$114.00
PRESQUE ISLE	21%	\$52.50	\$43.50	\$34.50	\$29.50	\$54.00	\$49.50	\$34.00	\$42.00	\$34.00	\$35.50
SAGINAW	15%	\$159.00	\$138.00	\$167.00	\$141.00	\$148.00	\$130.00	\$125.00	\$124.00	----	\$152.00
SANILAC	-23%	\$157.00	\$204.00	----	----	----	\$123.00	\$117.00	\$121.00	\$115.00	\$119.00
SHIAWASSEE	6%	\$148.00	\$139.00	\$125.00	\$118.00	\$117.00	\$118.00	\$107.00	----	\$100.00	----
ST. CLAIR	14%	\$94.00	\$82.50	\$86.50	\$92.00	\$73.00	\$65.50	\$69.50	----	\$71.50	\$72.00
ST JOSEPH	-13%	\$131.00	\$151.00	\$146.00	\$126.00	\$127.00	\$117.00	\$120.00	\$124.00	\$125.00	\$116.00
TUSCOLA	46%	\$222.00	\$152.00	----	\$206.00	----	\$159.00	\$170.00	\$174.00	\$175.00	\$182.00
VAN BUREN	-16%	\$140.00	\$167.00	\$163.00	\$158.00	\$149.00	\$134.00	\$123.00	\$117.00	\$118.00	\$119.00
WASHTENAW	-2%	\$92.00	\$94.00	\$84.50	\$90.50	\$109.00	\$103.00	\$85.00	\$83.50	\$85.00	\$75.00
WAYNE	-7%	\$90.00	\$96.50	\$89.50	\$89.00	\$73.00	\$90.00	----	----	----	----
WEXFORD	51%	\$56.00	\$37.00	\$41.50	\$66.50	----	\$47.00	\$43.50	\$38.00	\$38.00	\$41.00
State Average	3%	\$148.00	\$143.00	\$143.00	\$140.00	\$137.00	\$131.00	\$121.00	\$120.00	\$115.00	\$120.00

RENT, CASH, CROPLAND, IRRIGATED											Note: values are annual payment rates per acre
County	% Change 2025 → 2026	2026 \$/Acre	2025 \$/Acre	2024 \$/Acre	2023 \$/Acre	2022 \$/Acre	2021 \$/Acre	2020 \$/Acre	2019 \$/Acre	2017 \$/Acre	2016 \$/Acre
ALLEGAN	----	----	----	----	\$292.00	\$317.00	\$251.00	\$250.00	\$250.00	\$245.00	\$253.00
BARRY	----	\$325.00	----	----	\$228.00	----	----	----	----	----	----
BAY	----	----	\$248.00	----	----	----	----	----	----	----	----
BERRIEN	-21%	\$240.00	\$303.00	\$268.00	\$242.00	\$258.00	\$195.00	\$240.00	\$241.00	----	\$220.00
BRANCH	-38%	\$190.00	\$305.00	\$175.00	\$158.00	\$188.00	\$195.00	\$195.00	\$207.00	\$206.00	\$207.00
CALHOUN	----	----	----	\$242.00	\$218.00	----	----	\$165.00	----	----	\$200.00
CASS	-5%	\$280.00	\$296.00	----	\$301.00	\$287.00	\$312.00	\$312.00	\$263.00	\$290.00	\$297.00
CLINTON	----	----	----	----	----	----	----	\$192.00	\$205.00	\$200.00	\$220.00
GRATIOT	----	\$264.00	----	----	----	----	----	----	----	----	\$185.00
HILLSDALE	-14%	\$233.00	\$270.00	\$250.00	\$230.00	\$205.00	\$176.00	\$175.00	\$193.00	\$190.00	\$185.00
IONIA	----	\$235.00	----	----	----	----	----	----	----	----	----
KALAMAZOO	7%	\$325.00	\$303.00	\$291.00	\$290.00	\$260.00	\$240.00	----	----	\$250.00	\$270.00
KENT	----	\$247.00	----	----	----	\$196.00	----	----	----	----	\$185.00
LEELANAU	-15%	\$252.00	\$296.00	----	----	\$176.00	\$111.00	----	----	----	----
LENAWEE	----	----	----	----	----	----	\$256.00	\$219.00	\$271.00	----	----
MACOMB	----	----	----	----	----	----	----	\$173.00	\$197.00	----	----
MANISTEE	----	\$77.50	----	----	\$85.00	----	----	----	----	----	----
MASON	----	\$100.00	----	----	----	----	----	----	----	----	----
MECOSTA	----	\$155.00	----	----	\$201.00	\$117.00	----	----	\$150.00	----	----
MONROE	----	----	----	----	\$220.00	----	\$185.00	\$204.00	\$219.00	\$206.00	----
MONTCALM	----	\$241.00	----	\$230.00	----	\$245.00	\$144.00	\$192.00	\$186.00	\$185.00	----
MUSKEGON	----	----	----	----	----	----	----	----	----	----	----
NEWAYGO	----	\$130.00	----	----	----	----	\$156.00	----	----	----	----
OCEANA	----	----	----	----	\$98.00	----	----	----	\$73.00	----	----
OTTAWA	0%	\$250.00	\$250.00	\$217.00	\$235.00	\$255.00	\$170.00	\$170.00	----	----	\$185.00
SANILAC	----	----	----	----	----	----	----	----	----	----	\$196.00
ST. JOSEPH	0%	\$321.00	\$321.00	\$305.00	\$298.00	\$271.00	\$246.00	\$236.00	\$241.00	\$260.00	\$251.00
TUSCOLA	----	----	----	----	----	\$272.00	\$215.00	\$212.00	----	\$215.00	----
VAN BUREN	-20%	\$236.00	\$294.00	\$277.00	\$270.00	\$269.00	\$236.00	----	\$226.00	----	\$198.00
WASHTENAW	----	----	----	----	----	\$211.00	----	----	----	----	----
State Average	0%	\$260.00	\$260.00	\$264.00	\$259.00	\$243.00	\$232.00	\$215.00	\$220.00	\$225.00	\$220.00

RENT, CASH, PASTURELAND											
<i>Note: values are annual payment rates per acre</i>											
County	% Change 2025 → 2026	2026 \$/Acre	2025 \$/Acre	2024 \$/Acre	2023 \$/Acre	2022 \$/Acre	2021 \$/Acre	2020 \$/Acre	2019 \$/Acre	2017 \$/Acre	2016 \$/Acre
ALLEGAN	----	\$45.00	----	----	----	----	\$39.50	----	----	----	\$38.00
ALCONA	----	----	----	----	----	----	----	----	----	----	----
ALPENA	----	----	----	----	----	----	----	----	----	----	\$18.00
ANTRIM	----	----	----	----	\$26.00	----	\$24.50	----	----	\$18.00	\$23.00
BARRY	-32%	\$30.00	\$44.00	\$33.00	\$33.00	----	\$29.50	----	----	\$28.00	----
BAY	----	----	----	----	----	----	----	----	----	\$38.00	----
BRANCH	----	----	----	----	----	----	----	----	----	----	----
CALHOUN	----	\$81.00	----	----	----	----	----	----	----	----	----
CASS	----	----	----	----	----	----	----	----	----	----	----
CHARLEVOIX	----	----	----	----	----	----	----	----	----	\$23.00	\$32.00
CHEBOYGAN	----	----	----	----	----	----	----	----	\$16.50	----	----
CHIPPEWA	----	----	\$12.00	----	----	----	\$11.50	----	\$8.90	\$9.10	----
CLARE	----	----	\$45.50	----	----	----	----	----	\$40.50	----	\$40.00
DELTA	----	----	----	----	----	----	----	----	----	\$20.00	\$15.00
EATON	----	----	----	----	----	----	----	----	----	\$35.00	----
EMMET	----	----	\$6.80	----	----	----	\$17.50	\$20.00	----	----	----
GLADWIN	----	----	----	----	----	----	\$24.50	\$28.00	\$31.50	----	\$33.00
GRAND TRAVERSE	----	----	----	----	----	----	----	----	----	\$27.00	----
GRATIOT	----	----	----	----	----	----	\$52.00	\$40.00	----	\$25.50	\$26.00
HILLSDALE	----	----	----	----	----	----	----	----	----	----	----
INGHAM	----	----	----	----	----	----	----	----	----	----	----
IONIA	----	----	\$38.00	----	----	----	----	----	----	----	----
IOSCO	----	----	----	----	----	----	----	----	\$17.50	----	\$19.00
ISABELLA	----	----	\$20.00	----	----	----	----	----	----	----	\$43.00
JACKSON	----	----	----	----	----	----	\$47.50	----	\$29.00	----	\$21.00
KALAMAZOO	----	----	----	----	----	----	----	----	----	----	\$40.00
KENT	----	\$65.00	----	----	----	----	----	----	----	----	\$35.00
LAPEER	----	----	----	----	----	----	----	----	----	\$25.00	----
LIVINGSTON	----	----	----	----	\$50.50	----	----	----	----	\$33.00	----
MASON	----	----	----	----	----	----	----	----	----	\$26.00	----
MECOSTA	----	----	\$38.00	----	----	----	\$33.50	\$34.50	\$28.50	\$25.00	\$30.00
MENOMINEE	----	----	----	----	----	----	----	----	----	----	\$20.00
MIDLAND	----	----	----	----	----	----	----	----	----	----	----
MISSAUKEE	----	----	----	----	----	----	----	----	----	----	----
MONTCALM	----	----	----	----	----	----	----	----	----	\$41.00	\$47.00
NEWAYGO	----	----	----	----	----	----	----	----	----	----	----
OCEANA	----	----	----	----	----	----	----	----	----	----	----
OGEMAW	----	----	----	----	----	----	----	----	----	----	\$23.00
OSCEOLA	----	----	\$21.00	----	----	----	\$20.50	----	\$24.50	----	\$30.00
OTTAWA	----	----	----	----	----	----	----	----	----	----	----
PRESQUE ISLE	----	----	----	----	----	----	----	----	----	----	----
SANILAC	----	----	----	----	----	----	----	----	----	----	----
SHIAWASSEE	----	----	----	----	----	----	----	----	----	----	----
ST JOSEPH	----	----	----	----	----	----	\$25.50	----	----	\$24.00	----
VAN BUREN	----	----	----	----	----	----	\$40.50	----	----	----	----
WEXFORD	----	----	----	----	----	----	----	----	\$43.00	----	----
State Average	17%	\$41.00	\$35.00	\$32.00	\$29.50	\$32.00	\$35.00	\$28.00	\$30.00	\$28.00	\$30.00

"----" No Data Available

Additional Land Rent Resources

USDA Quickstats

<https://quickstats.nass.usda.gov/>

MSU Extension Farm Management Land, Energy Leasing & Contracts

www.canr.msu.edu/tag/farmland-leasing

MSU Extension Bulletin E-3427: Introduction to Renting Farmland

www.canr.msu.edu/resources/bulletin-e-3427-introduction-to-renting-farmland